

Who is ServiceM8 for?

ServiceM8 is designed for field-based trades and services businesses which involve high job turnover, and ideal for those ranging in size from sole operators up to 20 staff.

Industries such as:

- + Electrical Contracting
- + Plumbing & Gas
- + Locksmithing & Security
- + HVAC
- + Pest Control
- + Information Technology
- + Cleaning
- + Gardening & Lawn Care
- + Roofing
- + Pool Care
- + Property Maintenance
- + Carpet Care & Installation
- + Fire Safety
- + Appliance Service & Repair
- + Communications & Cabling
- + Construction trades

Moving to the cloud

More and more businesses in these industries are moving away from paper-based systems. Here are some signs of inefficiencies that can hinder growth.

- + Struggling with a high administration workload & cost e.g. spending nights catching up
 - + Using time-consuming workflows & processes
 - + Frequently losing job paperwork & client details
 - + Struggling to keep track of staff & job status
 - + Running behind & missing appointments
 - + Slow quoting & invoicing workflows
 - + Poor cashflow e.g. slow invoicing, forgetting to invoice jobs, delays in getting paid
 - + Inconsistent customer service & communication
 - + Losing clients due to an inability to keep up
 - + Inefficient communication between office & field staff
 - + Inconsistent quality of work & job completion
 - + Micromanaging staff, jobs & processes
 - + Struggling to maintain productivity
 - + Poor work/life balance e.g. late nights spent quoting & invoicing
 - + Inability to grow with current systems & processes i.e. hitting a "growth ceiling"
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