

MYOB Exo Business



Finance module

An accounting and distribution management system for medium sized and larger businesses.

MYOB offers a suite of products called MYOB Exo which are specifically designed for medium sized to larger businesses. MYOB Exo Finance is the core module within Exo Business and is a powerful business accounting and distribution management solution.

It provides complete visibility across your entire organisation assisting you to make educated, timely decisions essential to the success of your business. Exo Finance enables you to effectively manage your business processes, data, staff, customers and suppliers in an efficient and organised manner.

Key features and benefits

- + Accounting and finance
- + Customer management
- + Sales order and distribution, purchasing and stock control
- + Reporting and analytical dashboards
- + Reduce administration workload
- + Streamline distribution process handling
- + Allocate time saved to other areas of your business
- + Improve stock control
- + Minimise costly errors through real time analytics.

General Ledger (GL)

Accounts receivable, Accounts payable, Integrated cashbook

Sales

- + Customer/Supplier accounts
- + Pricing rules
- + Sales orders
- + Customer/Supplier invoices
- + Customer/Supplier payments/receipts

Communications

- + Contacts
- + Task and activity reminders
- + Communication tracking
- + Bulk emailing
- + Instant notifications through Business Alerts

Purchasing

- + Creditor accounts
- + Purchase orders
- + Creditors invoices
- + Creditors payments

Manufacturing

- + Bill of materials
- + Kit sets
- + Work orders

Foreign currency, Bank reconciliation, Budgeting

Stock

- + Stock items
- + Serial and batch tracking
- + Stocktake
- + Inwards goods receipts and costing

Reporting

- + Sales analysis
- + Purchasing analysis
- + Custom report writing
- + Management dashboards
- + Financial analysis

Additional modules

- + CRM
- + Job costing
- + Point of sale
- + Fixed assets
- + Intercompany
- + Accountant's assistant
- + Serviceable units

MYOB Exo Business Fact Sheet

Fully integrated and flexible

- + Automate business processes
- + Streamline workflows
- + Eliminate the need for multiple systems
- + Accommodate hundreds of users
- + Supports business growth
- + Better manage Australian and New Zealand business demands.

Work anywhere, anytime

Whether you have 20 staff or 200 you can remotely access via terminal services or, if you can access the internet, you can access Exo Finance 24/7 via our MYOB Enterprise Cloud Partner Program.

Control your finances, your way

The Exo Finance accounting and financial management capabilities can be customised to suit your individual business requirements.

- + Set up and structure your General Ledger the way you want to – don't be restricted by standard templates, format or hierarchy of accounts.
- + Automate your bank reconciliation (via downloaded internet bank statements).
- + Integrated cashbook and cash management tools to keep you abreast of your current financial position.
- + Manage foreign currency transactions and bank accounts.
- + Convert foreign transactions to local currency and calculate your exposure at any given time.

Reduce manual data entry with Bank Feeds

Included in the Exo Finance module, Bank Feeds securely connects your bank accounts to your MYOB Exo Business software. This offers huge time saving benefits in the form of reduced manual data entry. It also has the smarts to automatically match bank transactions with your sales, expenses and payments.

Real time financial reporting

Control when and how often data is updated, so you can run accurate reports anytime and make informed business decisions whenever you need to.

Live, real time stock control

The stock control and distribution features within Exo Finance enable full visibility and management of each and every stock movement, from purchase to inventory to customer order and delivery.

- + Assign each stock item with an item code, unit of measure, serial number, batch code, GL codes, weight, barcode and more, to allow flexibility for all business types
- + Track stock across multiple locations and set minimum and maximum stock levels for automatic re-orders
- + Store multiple price books (including contract and discount pricing) against individual inventory items
- + Store the item's current cost, discount and pack size from each supplier you purchase from
- + Inventory tracks the transaction history for every stock item
- + Manage non-physical stock items such as labour and time
- + Manage restricted goods that are only supplied to authorised customers, such as hazardous materials
- + Exo Finance uses bill of materials (BOM) to build product sets (or kits) and manages the manufacturing process
- + Purchases can be made from individual suppliers in different units of measure of pack sizes and the system then converts the purchase quantity to desired selling unit of measure
- + Sell in singles, boxes and cartons using multiple selling units
- + Item dimensions assist with stock-on-hand calculations track items by quantity, length, width, cubic measure and weight.

Customer Relationship Management (CRM)

Building and maintaining strong relationships is essential to any successful business. Exo Finance has the ability to store all your customer / supplier and contacts in one central location, so you can retrieve all the details you need to stay in touch with your contacts with ease and efficiency.

Subscription billing and direct debit processing

Exo Finance works with many of the major banks, reducing processing time and saving money by simplifying common administrative tasks. Exo Finance caters for recurring agreements, subscription billing and periodic and ongoing direct debits. This means you can keep on top of payments and cash flow to ensure subscriptions don't become debts.

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Social Media

In today's connected world it's important to keep a finger on the pulse. Exo Finance is integrated with key social media networks to enable you to engage with new and existing customers. Integration with social media channels empowers you with knowledge about your target market, enabling you to better service and respond to their needs.

Build brand loyalty, generate leads and influence word of mouth to help increase revenue using social media integration.

Business Alerts

Exo Finance monitors transactions as they are entered to ensure they not are outside your defined business logic. If they are it will prevent the transaction being saved or notify you immediately to reduce potentially costly errors. Business alerts can be configured against all main transaction screens for all staff.

Extensive, established partner network

The Exo Suite of products are implemented and supported by our expert MYOB Partner Network across Australia and New Zealand. We provide educated advice regarding the entire range of MYOB Exo Business and Employer Services Solutions and work with you to design a solution that meets the unique needs of your business.

An integrated business solution from MYOB

A range of additional modules are available and can be adopted and tailored to your business. With the assistance of an MYOB Exo Partner, we can build a comprehensive business management system tailored specifically for your business requirements.

Need Payroll or HRM software too?

Exo Employer Services supports you with all aspects of human resources management within your business regardless of where your staff are located.

For more information on Exo Employer Services visit myob.com/exo

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